Monday, December 10 – Hilton Hotel (a shuttle from the Sheraton to the Hilton will be provided)

8:00 a.m.   North Pacific Fisheries Management Council meeting, Anchorage Hilton
            *AYFS participants encouraged to attend*

6:00 p.m.   Registration and joint AYFS/NPFMC reception, Anchorage Hilton

Tuesday, December 11 – Sheraton Hotel

7:30 – 8:00 Late Registration and Coffee

8:00 – 8:30 Welcome and Introductions
            *Paula Cullenberg, Alaska Sea Grant Marine Advisory Program Leader*

8:30 – 9:10 Keynote Addresses
            *Robin Samuelsen, Bristol Bay Economic Development Corporation*
            *Arne Fuglvog, Natural Resources and Fisheries Assistant to Sen. Lisa Murkowski*

9:10 – 9:15 - Five-minute Safety Break

Session I: Understanding Alaska’s Role In The World Marketplace And The Importance Of Product Quality

9:15 – 9:45 Alaska Seafood in the Global Marketplace
            *Dr. Jim Anderson, University of Rhode Island*

9:45 – 10:45 Seafood Markets Panel
            *Chris McDowell, McDowell Group*
            *Buck Gibbons, Wildcatch, Inc.*
            *Gunnar Knapp, University of Alaska Anchorage Institute of Social and Economic Research*
            *Bill Barker, Leaping Salmon, Inc.*
            *Roy Cunningham, Young’s Seafood*

10:45 – 11:00 Break

11:00 – 12:30 Chill Out: Controlling Quality Loss in Fish
            *Dr. Donald Kramer, Alaska Sea Grant Marine Advisory Program*
11:30 - 12:30  "Chilling and Freezing Onboard: The Key to a Quality Product"
  *Stephen Grabacki, Graystar Pacific Seafood, Ltd.*  
  *Kate Mitchell, NOMAR*  
  *Doug Short, Integrated Marine Services*  
  *Greg Fisk, SeaFisk Consulting*

12:30 – 1:30  Lunch

**Session II: Running Your Fishing Operation as a Business**

1:30 – 2:15  Tracking Your Fishing Business  
  *Bruce Gabrys, MBA, CPA, Mikunda, Cottrell & Co.*

2:15 – 2:25  Ten-minute Safety Break

2:25 – 3:10  Evaluating Fishing Business Opportunities  
  *Glenn Haight, Alaska Sea Grant Marine Advisory Program*

3:10 – 3:35  What a Lender Looks for in a Borrower  
  *Lea Klingert, Commercial Fishing and Agriculture Bank*

3:35 – 3:50  Break

3:50 – 4:05  Managing Risk through Insurance  
  *Peter Evich, Coastal Marine Insurance Fund*

4:05 – 4:20  Managing Risk - Beyond Insurance  
  *Jerry Dzugan, Alaska Marine Safety Education Association*

4:20 – 5:00  Q & A with Fishing Business Owners and Lenders  
  *Rhonda Hubbard, F/V Kruzof, Inc*  
  *Dave Loutrel, Wild Salmon Direct*  
  *Lea Klingert, Commercial Fishing and Agriculture Bank*  
  *Lujean Fedotov, Division of Investments*

5:00 – 6:00  Break

6:00 – 7:30  Informal Reception for Participants, AYFS Alumni and Speakers  
  Opening Remarks by Cora Crome, Fisheries Policy Advisor to Gov. Sarah Palin

**Wednesday, December 12 – Sheraton Hotel**

7:30 – 8:00  Coffee
Session III: Understanding and Working Effectively within the State and Federal Regulatory Process

8:00 – 8:45  History of Fisheries Management, State/Federal Relations, and Introduction to Limited Entry in Alaska
Phil Smith, Smith Consulting, Juneau

8:45 – 9:30 Federal Regulatory System: Navigating the Council Process
Chris Oliver, North Pacific Fishery Management Council
Gerry Merrigan, NPFMC Boardmember

9:30 – 9:40 Ten-minute Safety Break

9:40 – 10:25 State Regulatory System: Navigating the Board of Fisheries Process
Jim Marcotte, Alaska Board of Fish
John Jensen, vice-Chair, Alaska Board of Fisheries

10:25 – 10:40 Break

10:40 – 12:00 Science, Fishermen, and Management Panel: Why Alaska’s Fisheries are the Healthiest in the World, and How We Can Keep it that Way
Jim Balsinger, NOAA Fisheries Alaska Region
Jim Hubbard, F/V Kruzof
Jeff Regnart, Regional Supervisor. AK Dept of Fish and Game
Dorothy Childers, Alaska Marine Conservation Council
Clarence Pautzke, North Pacific Research Board
Bruce Leaman, International Pacific Halibut Commission

12:00 – 1:00 Lunch

1:00 – 2:00 Public Speaking and Effective Advocacy
Barclay Kopchak, Prince William Sound Community College

2:00 – 2:30 What it is to Be a Leader
Deborah Lyons, United Fishermen of Alaska

2:30 – 3:30 Small Group Strategy Sessions

3:30 – 4:30 Q & A with Established Fishermen’s Panel

4:30 – 4:45 Wrap-up

Thursday, December 13
Optional Fish-Related Training Opportunities – ADVANCE REGISTRATION REQUIRED, Locations TBA
8:00 – noon  *Direct Marketing Basics* – Learn how to obtain processing permits, source markets and manage your books from those who’ve been there in Alaska – sponsored by the Marine Advisory Program - Questions/registration, call: 907-465-8746 or e-mail: ffgeh@uaf.edu  $25

8:00-5:00  *USCG Drill Instructor Safety Course* - Take your USCG fishing vessel drills safety course, and learn a lot more about vessel safety, cold water survival, helicopter evacuation procedures and life raft deployment – taught by the Alaska Marine Safety Association (AMSEA) – Questions/registration, call: 907-747-3287 or e-mail: training@amsea.org  
*Thanks in part to grant funding obtained by AMSEA, this course is currently provided at no charge for commercial fishermen*