

# QUALITY FROM THE KEEL UP!

Building a new vessel, or re-fitting an existing boat?  
Product quality must be considered from the start  
...not be treated as an after thought .

This true for a skiff  
in Quinhagak...



a top of the line  
gillnetter on the  
Copper River...



or a hi-tech freezer  
longliner for the  
Bering Sea

## *Opening Remarks*

**“A Fisherman’s Mind is His Most Important Tool”**

– *Bill Webber*

**“Quality is Your Responsibility”**

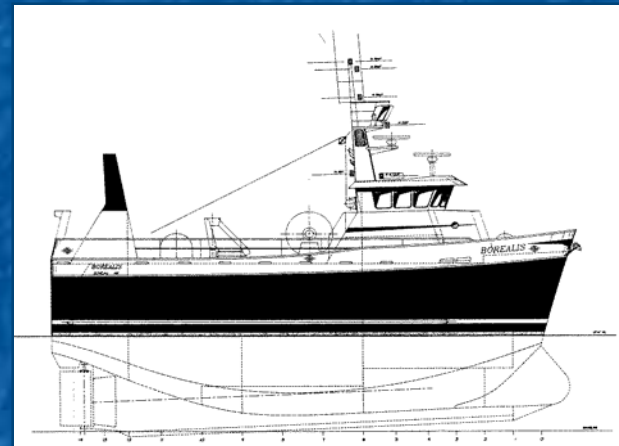
– *Hal Hockema*

# *The Basic Vessel*

Quality really starts with a suitable vessel.

Stability, sea worthiness, good accommodations, and “ship shape” conditions are basic to a good operation.

You seldom see top quality fish coming off ill-designed, poorly maintained boats.



# Ergonomics

Working conditions will impact the quality of your fish, in addition to affecting the health and safety of you and your crew.

Enclosed work space – like on this longliner – is ideal...

*Note the well thought out arrangements, and work surfaces at proper height to minimize fatigue*



# Ergonomics

But there's lots you can do on smaller boats too.



This compact cleaning trough on a direct market gillnetter is at proper height, and has tools and water supply conveniently located, making fish cleaning easy and efficient.

# *Vessel Layout*

How fish are moved onto, around and off the vessel can have a huge impact on quality.

Bill Webber uses simple sluices built of inexpensive PVC pipe to gently move fish on his boat.

Carefully thought out handling on board preserves value. A little fore thought can mean more \$\$ in your pocket.



# *Surfaces*

Rough, abrasive and sharp surfaces can physically damage fish

Porous, cracked, unclean surfaces harbor bacteria that contaminate fish

Use non-corroding, non-porous materials – stainless steel, aluminum, fiberglass, polyethylene, UHMW

Top quality coatings for steel structure & machinery

# *Cleaning & Sanitation*

Make your life easier!  
Think about clean-up & sanitation from the “get go”.

Just about any boat with an engine room can fit a compact hydraulic or clutch-driven pressure washer



Skiff fishermen can fit everything they need – brush, detergent, sanitizer – in a 5 gallon bucket.

A complete, effective kit for only about \$25!

